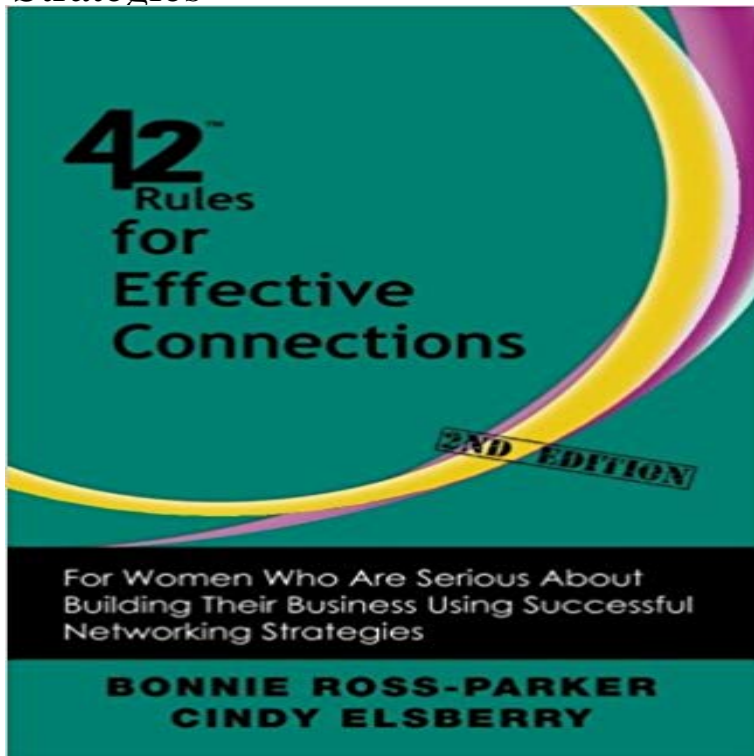


42 Rules for Effective Connections (2nd Edition): For Women Who Are Serious About Building Their Business Using Successful Networking Strategies



Tired of the same ole networking chatter? Do you think anyone is really listening to what you have to say? Wish you were somewhere else? If you have to network to grow your business and find yourself spending money going to events, meeting as many people as possible and returning to the office with a handful of business cards without the results you want, you can benefit from the strategies presented in 42 Rules for Effective Connections (2nd Edition). For anyone who wants to improve communication, get better results in any networking environment and alleviate the stress and anxiety that comes from building a business where you have to go out to meet potential customers this book is a must-read. The author provides a broad range of strategies that make the difference between networking that is hit and miss versus networking that hits the bulls eye. If you are serious about growing your business and simply are missing the mark on how to make your behavior stand out, or if you are achieving success already and want to step up your game, this book will open the door to new possibilities. There are literally thousands of networking organizations available for anyone wanting to participate. This book is not about which meeting to attend; this book is about how to get better results when you get there! In this book you will learn: How to position yourself in a crowded marketplace? How to start conversations? What to say to make yourself memorable? How to insure that others will want to do business with us? What can we do to improve our performance? Author, Bonnie Ross-Parker has a background in franchising and network marketing. For more than two decades, she has attended countless networking meetings and events and constantly witnesses the same scenario -- individuals pushing their card in your hand and asking you to call them when you need the service they offer! With all the

business books that have been written, all the emphasis on building relationships, there is still a total misunderstanding of what it takes to build ones business. Relationships are key. Building rapport is key. Being a good listener is key. Read this book to learn more and be a better networker.

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